



Learn More

A majority of the Fortune 200 and BTN Corporate Travel 100 rely on *GetThere* to streamline processes, improve supplier and contract management, and achieve ongoing and sustainable savings in corporate travel spend.

Contact us by calling 1-800-850-3906 or visiting www.getthere.com.

T&E at a glance

- Approximately 22 percent of T&E spend is out of policy.¹
- For most organizations, T&E accounts for 10 percent of the operating budget.²
- A typical organization spends in excess of \$12 million annually in T&E. That average goes up to \$22.9 million for large enterprises with revenues exceeding \$1 billion.³
- The most important factor for travelers when booking business travel is convenience (62 percent) – not cost (25 percent).⁴ This shows that unless directed and guided (or enforced), business travelers will choose options not based primarily on cost.
- Only 60 percent of CFOs believe they are performing well or excellently at managing T&E costs.⁵

Best-in-class T&E management

- Best-in-class companies have 73 percent lower expense report processing costs and 36 percent higher compliance with T&E policies than their competitors.⁶
- 67 percent of best-in-class companies use corporate cards for T&E. Best-in-class enterprises are twice as likely than average companies to automatically populate expense reports with corporate card data.⁶
- 90 percent of the companies using a fully integrated travel and expense management system report “good” or “excellent” at getting employees to comply with T&E policies, compared to 60 percent of those that aren’t fully integrated.⁵
- Enterprises leveraging an end-to-end travel and expense management tool report the following benefits over enterprises without this solution in place:⁷
 - 51 percent lower expense-processing costs
 - 41 percent faster time to complete a single expense report
 - 21% quicker expense approval time.
- Companies with external controls in place to manage SOX compliance have greatly reduced median losses [due to fraud] – up to 89.1 percent.⁸

The Value of GetThere and IBM

- Our solutions are scalable and reliable. *GetThere* drives more than 12 million transactions annually with system uptime at 99.9 percent. IBM processes 30 million expense reports annually.
- *GetThere* manages \$8.4 billion in annual travel spend and saves customers \$1.5 billion each year
- We are global. Our solutions are available in more than 85 countries and in 15 languages.
- Our solutions are trusted. A majority of BTN 100 companies use *GetThere*. More than 10 percent of T&E spend in the U. S. is processed by IBM.
- IBM Global Process Services F&A Outsourcing is a market leader.¹⁰

Footnotes

¹ Aberdeen Group

² Aberdeen Group, Travel & Entertainment Expense Management: Reduce Processing Costs & Improve Policy Compliance, 2006

³ Aberdeen Group, T&E Expense Management: Using Data to Drive Performance, April 2008

⁴ NBTA European Travel Manager, May 2009

⁵ CFO Europe Research, March 2009

⁶ Aberdeen Group, Travel and Entertainment Expense Management Automation: Reduce Costs, Improve Control, 2009

⁷ Aberdeen Group, State of T&E Expense Management, February 2010

⁸ Association of Certified Fraud Examiners, 2010 Report to the Nation on Occupational Fraud and Abuse

⁹ Business Travel News, September 2011

¹⁰ Gartner, 2011 report